

# PRESS RELEASE

October 14<sup>th</sup>, 2019

# ISSUANCE & OFFERING MORATELINDO PHASE I YEAR 2019 SHELF OFFERING SUKUK IJARAH PT MORA TELEMATIKA INDONESIA

Jakarta, June 12, 2019, PT Mora Telematika Indonesia ("Moratelindo", "We" or "Company"), a company engaged in the telecommunications industry which is a provider of domestic and international interconnection network services, a provider of Internet services (Internet Services) and a provider of Data Centers (Data Center) plans to conduct a Moratelindo Phase I Year 2019 Shelf Offering Sukuk Ijarah with a target fund to be raised of Rp 3,000,000,000, - (three trillion Rupiah). That in the context of the Shelf Offering, Moratelindo will issue and offer Moratelindo Phase I Year 2019 Shelf Offering Sukuk Ijarah with a maximum remaining Ijarah Fee of Rp 1,000,000,000,000,- (one trillion Rupiah) issued scripless and offered at a value of 100% (one hundred percent) of the remaining Ijarah Fee, which is divided into 2 (two) series which are guaranteed on a full commitment basis. In connection with the plan to issue and offer Moratelindo Phase I Year 2019 Shelf Offering Sukuk Ijarah, Moratelindo has obtained the results of the idA (sy) Sukuk Ijarah rating (Single A Syariah) from PT Pemeringkat Efek Indonesia (PEFINDO).

All funds obtained from the proceeds of the Moratelindo Phase I Year 2019 Shelf Offering Sukuk Ijarah, after deducting issuance costs, will be used for: (i) Approximately 85% (eighty-five percent) will be used for investment needs, investment in Backbone including passive and active devices and infrastructure. including will also be used for the construction of Inland Cable, Ducting, and supporting devices both active and passive infrastructure; and (ii) Approximately 15% (fifteen percent) will be used for working capital needs. This **DISCLAIMER**:

Sukuk Ijarah is not guaranteed with special collateral, but guaranteed with all of Moratelindo's assets. The Joint Lead Underwriters of this Sukuk Ijarah are PT Sinarmas Sekuritas and PT Mandiri Sekuritas.

The underlying asset in the issuance of this Sukuk Ijarah (Ijarah Object) is the benefit rights to the Company's Backbone and Access. Moratelindo states that the Ijarah Object which is the basis for the issuance of Sukuk Ijarah does not conflict with sharia principles in the capital market and guarantees that during the Sukuk Ijarah period, the assets underlying the Sukuk will not conflict with sharia principles in the capital market.

Moratelindo plans to obtain an Effective Statement from the Financial Services Authority (OJK) on June 26<sup>th</sup>, 2019, and conduct a public offering on June 28<sup>th</sup>, 2019 to July 1<sup>st</sup>, 2019. Electronic distribution on July 5<sup>th</sup>, 2019 and closed with a listing on the Indonesia Stock Exchange (IDX) on July 8<sup>th</sup>, 2019.

## Moratelindo's performance in 2018

In 2018, the Company's revenue increased by 75.34% to Rp. 4,663.7 billion. The increase was mainly due to an increase in the amount of nontelecommunications revenue, namely the recognition of interest and construction income from service concessions in accordance with ISAK 16 on the West and East Palapa Ring package projects and increased revenue from fiberization projects for provider towers. In addition, telecommunications operating revenues also increased by 17.98% to Rp. 965.44 billion in line with increased market demand. In addition, the Company's Operating Profit and Net Profit also increased by 334.96% to Rp. 1,080.53 billion and 485.22% to Rp. 601.61 billion respectively compared to the previous year.

During 2018, the Company has also successfully completed the West Palapa Ring package project through its subsidiary PT Palapa Ring Barat and increased its fiber optic network to 36,951 km.

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### Morateindo at a Glance

Moratelindo is one of the largest independent wholesale telecommunications network providers in Indonesia which was founded in 2000.

A year after the construction of a 7.5 km fiber optic cable network in Java, the Company opened an international office in Singapore and built the Moratelindo International Cable - System One (MIC-1) sea cable connecting Jakarta with Singapore. In 2010 the Singapore Government granted a Facilities Based Operations (FBO) license to Moratelindo's subsidiary company, Moratel International Pte. Ltd., as a network gateway for international leased line services.

The Government of the Republic of Indonesia also entrusted the Company to support the development of national local infrastructure by granting permits and licenses such as Closed Fixed Network (JARTUP), Network Access Point (NAP), Internet Service Provider (ISP), Local Fixed Network (JARTAPLOK), and the Company is trusted to build and operate the national data center, Nusantara Internet Exchange (NIX).

Throughout 2010 until 2012, the Company was very active in developing international networks with the construction of the BDM (Batam-Dumai-Malacca) and B3JS (Jakarta-Bangka-Bintan-Batam-Singapore) submarine fiber optic cable networks so that in 2012 the fiber optic cable network that had been successfully built was 7,600 km long. On the domestic side, the Company strengthened its network by building Sumatra Backbone in 2010, and Metro infrastructure in 2014, so that the total network owned in 2014 that was successfully achieved was 9,700 km.

In order to implement one of the National Strategic Projects, the Ministry of Communication and Information Technology in 2016 gave Moratelindo the trust to implement the West and East Palapa Ring Package Projects with a total investment value (CAPEX value) of Rp 6.4 trillion by forming an Implementing Business Entity namely PT Palapa Ring Barat and PT Palapa Timur Telematika. The Palapa Ring project is a Public Private Partnership (PPP) project in the telecommunications sector with an Availability Payment (AP) scheme. The AP scheme was initiated by the Ministry of Finance with AP guarantees carried out by PT Penjamin Infrastruktur Indonesia (Persero) and the source of payment comes from the Universal Service Contribution Obligation (USO) Fund. In implementing the Palapa Ring project, funding for DISCLAIMER:

the West Package came from Bank Mandiri amounting to IDR 876 billion and for the East Package came from a syndicated loan from Bank BNI, Bank ICBC Indonesia, BPD Papua, BPD Sulselbar, BPD Maluku Malut and others amounting to IDR 4 trillion. Currently the West Palapa Ring Package has been operating since March 2018. Meanwhile, the Palapa Ring East Package project is targeted to start operating in the 2nd quarter of 2019.

Not only covering the telecommunications sector, to complete its milestones the Company created a new innovation in 2016 by venturing into the retail market (FTTx) through the brand "Oxygen.id".

In 2017, the Company successfully issued its first bond with the title Public Offering of Moratelindo Bonds I Year 2017 with a principal amount of IDR 1 Trillion. These bonds consist of 2 (two) series, namely Series A Bonds offered at Rp. 540 billion with a period of 3 (three) years from the date of issuance and will mature on December 6, 2020 and Series B Bonds offered at Rp. 460 billion with a period of 5 (five) years from the date of issuance and will mature on December 6, 2022. The 2017 Moratelindo Bond I Public Offering was listed on the Indonesia Stock Exchange and has obtained an idA (Single A) rating from PEFINDO.

In 2018, the Company entered into an operating cooperation agreement with PT Bandung Infra Investama (Perseroda) (BII) related to the implementation of passive telecommunications infrastructure in Bandung. Moratelindo and BII will form the management of KSO Bandung Infrastruktur Pasif Telekomunikasi to carry out the construction operation Banduna and of the citv telecommunications passive implementation project for 25 years. Until now, the Company has not started the implementation of the project because BII has not met the tough requirements.

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